

**From:** PMI NNV Chapter <membership@pmi-nnv.org>  
**Sent:** Saturday, June 08, 2013 4:24 PM  
**To:** Test Author  
**Subject:** PMI-NNV June 2013 Newsletter



Saturday, 08 June 2013 | [view it in your browser](#)

[2011-2012](#)

[PMI-NNV Home](#)

[Board of Directors](#)

[Events Calendar](#) [Login](#)

[President's Message](#)

## Presidents Message

[Monthly Dinner Meeting](#)

### The Power of Relationships

[Monthly Lunch Meetings](#)



We all know that bringing a project to a successful conclusion can take diligent effort and the management skills of a competent project leader. Shirley Beasley has managed some big projects during her career and as she shared with us at last month's PMI-NNV Dinner Meeting, big projects seldom go exactly as planned. To reach that goal of success – on time, within budget and meeting (or even exceeding) customer expectations... it takes.... Well, what does it take?

[Article 1](#)

Shirley provided us with two of her personal examples – projects that presented some significant challenges for her. She laid out several alternatives she evaluated and pursued as she attempted to overcome the obstacles and reach the ultimate goal. Two very different projects, both requiring significant effort and Shirley was successful for one primary reason. She built the relationships necessary to get it done. Of course she had to use other PM skills - identify the resources she needed; communicate throughout; manage the overall project – scope, budget, etc. But ultimately it was her ability to develop the critical relationships she needed that put her over the finish line. Bottom line – Shirley's message is an important one: The power of developing relationships.

[Article 2](#)

I believe this is the primary reason our PMI-NNV chapter continues to grow and is continuing to be a valuable part of our busy lives – the power of building relationships. Our chapter provides a forum to network with other professionals that not only share a common interest, but also have valuable expertise to share. And our relationship building is very much a two-way street. PMI-NNV chapter members learn as much from each other, as they give of their time and expertise. The power and success of developing strong relationships also supports the training I received early in my career that I continue to strive toward every day - the Basic Principles of Zenger-Miller's Frontline Leadership Program:

- Focus on the situation, issue or behavior, not on the person

- Maintain the self-confidence and self-esteem of others
- Maintain constructive relationships with your employees, peers and managers
- Take the initiative to make things better
- Lead by Example

As our 4th year as an official PMI chapter comes to a close, and I complete my term as your PMI-NNV President, I send a heartfelt thank you to our members! I have personally learned so much from you, have established valuable relationships and now have friendships that will endure the test of time. I've received excellent feedback about the supportive, forthcoming, friendliness of our chapter members. You are all to be commended for this earned and well-deserved reputation. Our chapter is known for creating a productive environment that fosters the building of professional relationships in a fun and learning environment!

I look forward to continuing to build even stronger relationships - along with my fellow PMI-NNV chapter members as we continue to educate companies and our NNV community about the value of Project Management as a discipline that truly delivers value.

We'll be celebrating the kickoff of year 5 with a Membership Appreciation Barbeque as our June Dinner Event. You deserve this recognition! Sure hope to see you all there!

Carmen Jones  
PMI-NNV President

## Monthly Dinner Meeting

### Join us on June 25th for BBQ and Fun

We are celebrating the beginning of our 5th year as a chapter and the transition of new board members. Everyone is invited to join us for an evening of fun with lots of time for networking. The party is at Jane's house in South Reno and will feature BBQ from **Men Wielding Fire**.

Special discounts are being offered by the board - Dinner is \$10 for everyone. Please RSVP early for this event as we need a count for food and have limited seating. Due to catering lead times, we are asking everyone to pay during registration. If you have a question or issue please email Lisa (our Meeting Director).

#### Food

- BBQ from Men Wielding Fire
- Side dishes
- Beer, Wine, Soda and water
- Desserts

#### Fun & Festivities

- Ping Pong and lots of time to network
- Celebrate the Board turnover as we start a new PMI NNV Year July 1st.

## Details

- Date: June 25th, 6:00 to 8:00pm
- Cost: \$10 for everyone
- Registration closes Sunday, June 23rd.

### Jane's house

2125 Peaceful Valley Drive  
Reno 89521

[Register Here](#)

## Monthly Lunch Meetings

In addition to the PMI-NNV monthly evening meetings, we have two lunch time meetings so that you may attend the location most convenient for you. The format will be the same for all lunch meetings: relaxed with lots of discussion about real-life experiences in project management.

**June 11th** Our monthly Carson City lunch forum will be held every 2nd Tuesday of every month at High Sierra Brewing Company at 11:30 to 1:00pm.

**June 18th** Our monthly Reno lunch forum will be held every 3rd Tuesday of every month at Jack's Cafe (at 7671 S. Virginia Street) at 11:30 to 1:00.

## New Chapter Members

Welcome to our new Chapter Member:

- Brian Smith

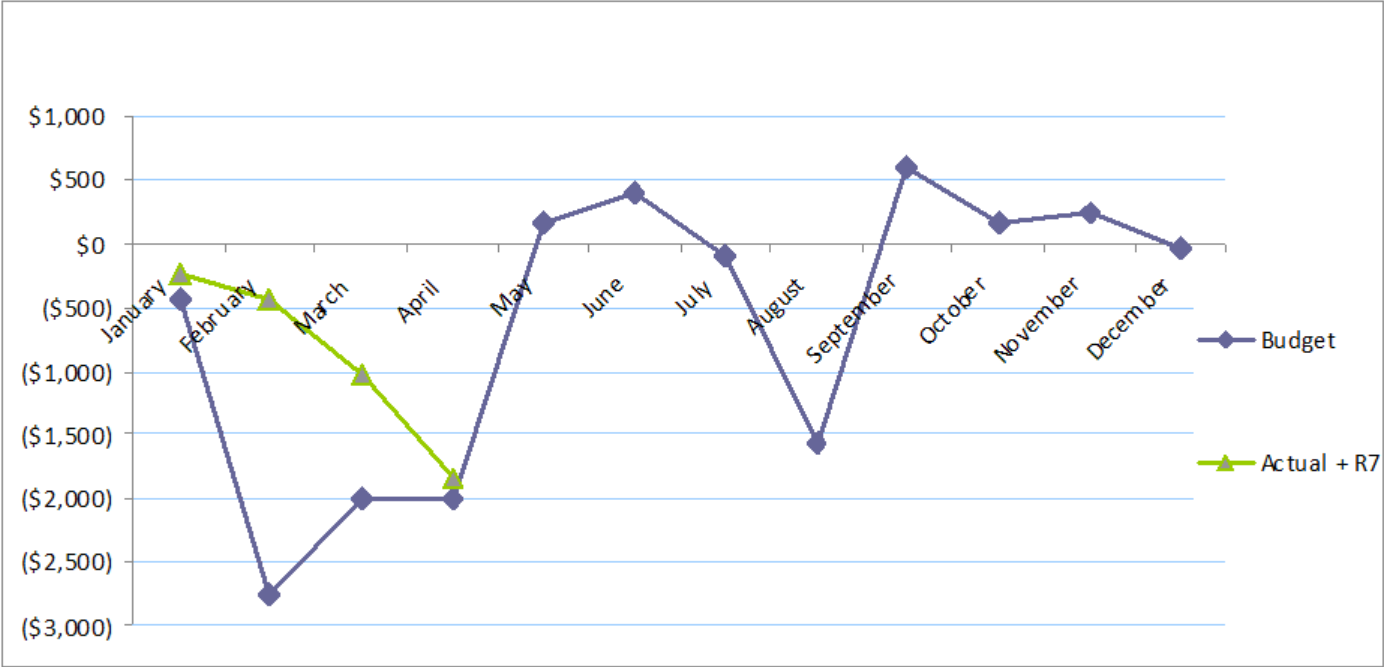
## PMI-NNV Financial Controls

To achieve control you must be able to determine where you are at any point in time relative to some target. This is true for any process, project or endeavor. For my newsletter article this month I'm going to describe the controls that our board employs to keep the chapter finances on track.

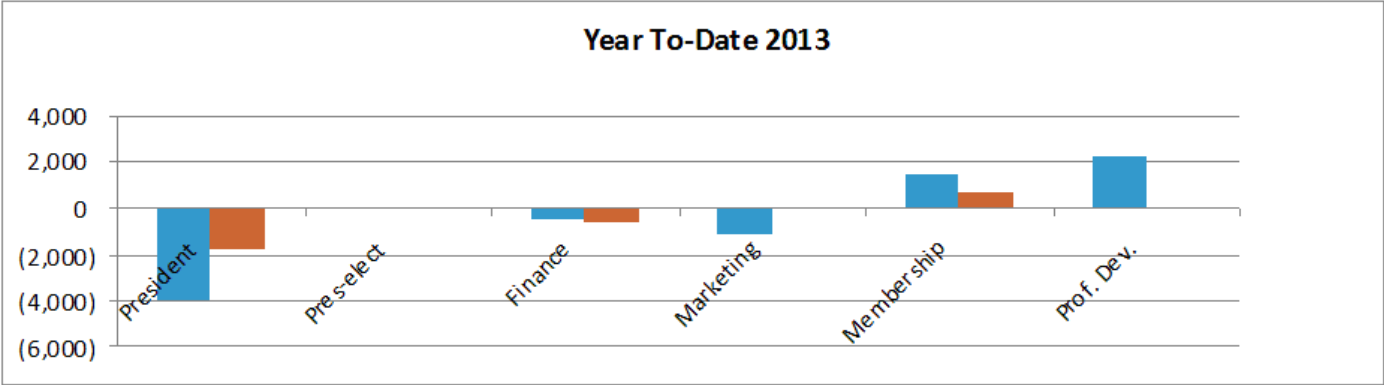
Each year the board meets to determine strategic goals and priorities for the upcoming fiscal year. This serves as a starting point for the preparation of a budget. Each officer prepares tactical plans to support the chapter goals, identifies revenues and expenses associated with these plans and then maps this to the calendar. We then layer on known "fixed" operational expenditures and factor in estimates for chapter growth.

Once we have a draft budget the board reviews it to ensure it is realistic and achievable. After a number of iterations and adjustments the budget is finalized – ideally before the beginning of the next fiscal period. 😊

On a monthly basis I prepare a "score card" report for the board which compares actuals to budget on a year to-date basis. The score card consists of two charts. The first illustrates the progression of chapter's budget versus actuals over the course of the year:



The second chart illustrates the year to date performance of each officer versus budget.



**(Blue is budgeted, Orange is actual.)**

Our goal each month is to have actuals track as close to budget as possible. However we also look at how we are set up to achieve our financial goals in the coming months. Based on this at times we adjust the budget to more accurately reflect reality. This is an essential element of control – when your target is no longer realistic it is no longer useful and necessitates that a new target be established. For our board this is painful at times but "right sizing" our budget helps to ensure the financial health of the chapter.

Ken Ray  
 PMI-NNV VP Finance

Connect with us:



[Safe Unsubscribe](#)